



## MCI delivers seven new J4500 coaches to Coach Atlantic; powers team transport for the Canadian Premier League of soccer

January 6, 2021

**Winnipeg, Manitoba, Canada – January 6, 2021:** (TSX:NFI) Motor Coach Industries (“MCI”), a U.S. subsidiary of NFI Group Inc., (“NFI”), one of the world’s largest independent global bus manufacturers, has delivered seven new J4500 coaches to Coach Atlantic.

The coaches provided team transport for the Canadian Premier League (“CPL”), a professional soccer league in Canada, during a recent bubble tournament in Prince Edward Island (“PEI”).

“The J4500 has been North America’s best-selling motor coach for over 14 consecutive years, featuring a lighter, more efficient X12 Cummins engine and a more spacious interior for best-in-class legroom,” said Brent Maitland, Vice President, Private Sector Sales and Marketing, MCI. “We’ve supported Coach Atlantic since 2008 and continue to provide safe, spacious transport for the leading provider of private transportation in Atlantic Canada.”

Coach Atlantic typically serves over 80% of the cruise ship, multi-day tour, and group charter markets. Due to health advisories related to COVID-19, Coach Atlantic developed a new approach to maintain fleet operation through “bubble” transportation to each of the CPL’s eight teams, allowing them to complete the CPL season while keeping teams safe during transport.

“2020 has been challenging for everyone in the transportation business, so we jumped at the opportunity to provide transportation for the CPL,” said Matthew Cassidy, President, Coach Atlantic. “We were able to provide the CPL a first-class experience by providing a dedicated 2020 MCI J4500 for each team throughout the duration of season in the PEI bubble. It was a tremendous source of pride for everyone involved to see our equipment on the road again.”

Based in PEI, Coach Atlantic is a family-owned coach operator and is the largest ground passenger transportation provider in the Maritimes, travelling in PEI, Nova Scotia, New Brunswick, and onward to the rest of North America. After 15-years of market growth through the acquisition of several regional bus companies, Coach Atlantic expanded from 30 employees and 33 vehicles to 515 employees and 350 vehicles.

In July 2020, NFI announced the combination of New Flyer and MCI. New Flyer and MCI have been leading innovation in mobility for 90 years, today supporting North American cities with sustainable buses and coaches, technology, and infrastructure. They also operate the Vehicle Innovation Center, the first and only innovation lab of its kind dedicated to advancing bus and coach technology and providing workforce development through electric bus training. New Flyer is currently developing automated technology to improve safety in public transit.

Leveraging 450 years of combined experience, NFI is leading the electrification of mass mobility around the world. With zero-emission buses and coaches, infrastructure, and technology, NFI meets today’s urban demands for scalable smart mobility solutions. Together, NFI is enabling more livable cities through connected, clean, and sustainable transportation.

### About NFI

With 8,000 team members in ten countries, NFI is a leading global bus manufacturer of mass mobility solutions under the brands **New Flyer®** (heavy-duty transit buses), **MCI®** (motor coaches), **Alexander Dennis Limited** (single and double-deck buses), **Plaxton** (motor coaches), **ARBOC®** (low-floor cutaway and medium-duty buses), and **NFI Parts™**. NFI currently offers the widest range of sustainable drive systems available, including zero-emission electric (trolley, battery, and fuel cell), natural gas, electric hybrid, and clean diesel. In total, NFI supports its installed base of over 105,000 buses and coaches around the world. NFI common shares are traded on the Toronto Stock Exchange under the symbol NFI. News and information is available at [www.nfigroup.com](http://www.nfigroup.com), [www.newflyer.com](http://www.newflyer.com), [www.mcicoach.com](http://www.mcicoach.com), [www.arbocsv.com](http://www.arbocsv.com), [www.alexander-dennis.com](http://www.alexander-dennis.com), and [nfi.parts](http://nfi.parts).

### About MCI

MCI is North America’s leading public and private market motor coach brand, building the **J4500** (an industry best-seller for over a decade), the all-new 35-foot **J3500** model, and the workhorse **D-Series** including the ADA-accessible MCI **D45 CRT LE** Commuter Coach, including the battery-electric, zero-emission **D45 CRTe LE**. MCI also provides maintenance, repair, 24-hour roadside assistance, parts, and technician training through the industry’s only Automotive Service Excellence (ASE) accredited **MCI Academy**.

### Forward Looking Statements

This press release may contain forward-looking statements relating to expected future events and financial and operating results of NFI Group that involve risks and uncertainties. Although the forward-looking statements contained in this press release are based upon what management believes to be reasonable assumptions, investors cannot be assured that actual results will be consistent with these forward-looking statements, and the differences may be material. Actual results may differ materially from management expectations as projected in such forward-looking statements for a variety of reasons, including market and general economic conditions and economic conditions of and funding availability for customers to purchase buses and to purchase parts or services, customers may not exercise options to purchase additional buses, the ability of customers to suspend or terminate contracts for convenience and the other risks and uncertainties discussed in the materials filed with the Canadian securities regulatory authorities and available on SEDAR at [www.sedar.com](http://www.sedar.com). Due to the potential impact of these factors, the NFI Group disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, unless required by applicable law.

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