

New York's NICE orders up to 36 zero-emission Xcelsior CHARGE NG[™] transit buses from NFI's New Flyer

November 17, 2021

NICE becomes New York State's seventh agency to purchase New Flyer zero-emission buses

ST. CLOUD, Miss., Nov. 17, 2021 (GLOBE NEWSWIRE) -- **(TSX: NFI, OTC: NFYEF)** NFI Group Inc. ("NFI" or the "Company"), a leading independent bus and coach manufacturer and a leader in electric mass mobility solutions, today announced that its subsidiary New Flyer of America Inc. has received new contract from the Nassau Inter County Express ("NICE") for six battery-electric Xcelsior CHARGE NG [™]40-foot transit buses. The five-year contract includes options for up to 30 battery-electric Xcelsior CHARGE NG [™]40-foot transit buses.

With the order, NICE becomes the seventh agency in New York State to purchase zero-emission buses from New Flyer. NICE is the local bus system serving Nassau County, parts of western Suffolk County, and eastern portions Queens, New York, providing over 20 million passenger trips per year.

"NFI is steadily increasing its EV presence on the east coast, and this is directly due to aggressive zero-emission leadership and action by transit agencies across New York State," said Paul Soubry, President and Chief Executive Officer, NFI. "NICE is an established leader in sustainable mobility and continues to build momentum. Since 2015, NFI has delivered 115 low-emission compressed natural gas buses to NICE. Together, through the transition from low

NFI New Flyer Xcelsior CHARGE NG battery electric bus



NFI New Flyer Xcelsior CHARGE NG zero-emission, battery-electric bus

to zero-emission mobility, we're building cleaner, quieter, more livable communities across Long Island – with the added benefit of each EV delivering up to \$125,000 in maintenance savings and up to \$400,000 in fuel savings over its 12-year vehicle lifespan. This is smart mobility in motion."

New Flyer's Xcelsior CHARGE NG[™] battery-electric buses provide up to 525kWh of power and 250 miles of range on a single charge. Introduced in 2021, the Xcelsior CHARGE NG[™] bus incorporates three distinct technology advancements, including high-energy batteries that extend range up to 13%, advanced protective battery packaging for easy install and simpler serviceability, and a new lightweight electric traction drive system with up to 90% energy recovery. For more information, visit <u>newflyer.com/ng</u>

"Nassau Inter-County Express has selected New Flyer as our new battery-electric bus vendor," said Jack Khzouz, Chief Executive Officer, NICE. "We plan on deploying these energy-efficient vehicles for the launch of our new bus rapid transit (BRT) system, which will provide Nassau County with zero emissions travel between new lifestyle and employment centers. They will help NICE improve accessibility and connectivity within Nassau County."

NFI is a leader in zero-emission mobility, with electric vehicles operating (or on order) in more than 80 cities in five countries. NFI offers the widest range of zero-emission battery and fuel cell-electric buses and coaches, and the Company's vehicles have completed over 50 million EV service miles.

Today, NFI supports growing North American cities with scalable, clean, and sustainable mobility solutions through a four-pillar approach that includes buses and coaches, technology, infrastructure, and workforce development. NFI also operates the <u>Vehicle Innovation Center</u> ("VIC"), the first and only innovation lab of its kind dedicated to advancing bus and coach technology and providing workforce development. Since opening late 2017, the VIC has hosted over 300 interactive events, welcoming 4,000 industry professionals for EV and infrastructure training.

About NFI

Leveraging 450 years of combined experience, NFI is leading the electrification of mass mobility around the world. With zero-emission buses and coaches, infrastructure, and technology, NFI meets today's urban demands for scalable smart mobility solutions. Together, NFI is enabling more livable cities through connected, clean, and sustainable transportation.

With 8,000 team members in nine countries, NFI is a leading global bus manufacturer of mass mobility solutions under the brands New Flyer[®] (heavy-duty transit buses), MCI[®] (motor coaches), Alexander Dennis Limited (single and double-deck buses), Plaxton (motor coaches), ARBOC[®] (low-floor cutaway and medium-duty buses), and NFI PartsTM. NFI currently offers the widest range of sustainable drive systems available, including zero-emission electric (trolley, battery, and fuel cell), natural gas, electric hybrid, and clean diesel. In total, NFI supports its installed base of over 105,000 buses and coaches around the world. NFI common shares are traded on the Toronto Stock Exchange under the symbol NFI. News and information is available at www.newflyer.com, www.newflyer.com, www.newflyer.com, www.nfigoup.com, <a href="https://www.nfigo

About New Flyer

New Flyer is North America's heavy-duty transit bus leader and offers the most advanced product line under the Xcelsior[®] and Xcelsior CHARGE[®] brands. It also offers infrastructure development through New Flyer Infrastructure Solutions[™], a service dedicated to providing safe, sustainable, and reliable charging and mobility solutions. New Flyer actively supports over 35,000 heavy-duty transit buses (New Flyer, NABI, and Orion) currently in service, of which 8,600 are powered by electric motors and battery propulsion and 1,900 are zero-emission. Further information is available at <u>www.newflyer.com</u>.

Forward-Looking Statement

This press release may contain forward-looking statements relating to expected future events and financial and operating results of NFI Group that involve risks and uncertainties. Although the forward-looking statements contained in this press release are based upon what management believes to be reasonable assumptions, investors cannot be assured that actual results will be consistent with these forward-looking statements, and the differences may be material. Actual results may differ materially from management expectations as projected in such forward-looking statements for a variety of reasons, including market and general economic conditions and economic conditions of and funding availability for customers to purchase buses and to purchase parts or services, customers may not exercise options to purchase additional buses, the ability of customers to suspend or terminate contracts for convenience and the other risks and uncertainties discussed in the materials filed with the Canadian securities regulatory authorities and available on SEDAR at www.sedar.com. Due to the potential impact of these factors, the NFI Group disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, unless required by applicable law.

For media inquiries, please contact: Lindy Norris P: 320.406.3386 Lindy Norris@newflyer.com

For investor inquiries, please contact: Stephen King P: 204.224.6382 Stephen.King@nfigroup.com

A photo accompanying this announcement is available at <u>https://www.globenewswire.com/NewsRoom/AttachmentNg/07362f98-7a03-4d2c-bfe8-615efd8c9701</u>