



## Westchester County awards New Flyer a contract for up to 128 hybrid-electric Xcelsior Transit Buses

February 1, 2021

**St. Cloud, Minnesota, USA – February 1, 2021:** (TSX: NFI) New Flyer of America Inc. (“New Flyer”), a subsidiary of NFI Group Inc. (“NFI”), one of the world’s leading independent global bus manufacturers, today announced that the Westchester County Department of Public Works and Transportation (operating as the “Bee-Line”) has awarded New Flyer a new order for 66 Xcelsior<sup>®</sup> forty-foot hybrid electric buses. The order is part of a two year contract, with future possible option orders for up to 52 additional forty-foot and 10 thirty five-foot Xcelsior hybrid electric buses.

The Bee-Line is Westchester County’s bus system, serving over 27 million passengers annually in the White Plains region of New York state and has been a longtime leader in sustainable mobility and continues to rely on New Flyer’s low-emission expertise. The purchase is supported by a combination of state and Federal Transit Administration funds, and replaces end of life vehicles, continuing the county’s move toward more sustainable transit.

“Hybrid-electric buses immediately reduce greenhouse gas emissions, and are a safe and reliable way to move people through the community while contributing to cleaner air,” said Chris Stoddart, President, New Flyer and MCI. “New Flyer’s hybrid-electric technology is currently in motion across 5,500 buses, providing reductions in transmission and brake maintenance, requiring fewer parts and fluids, and reducing greenhouse gas emissions through decreases of up to 50% in NOx and 90-100% in particulate matter levels. We are proud to have delivered more than 170 hybrid buses into Westchester County since 2009”.

Hybrid buses provide a better passenger experience through smoother acceleration, a quieter ride, and improved air quality. Today, there are more than 15,000 Xcelsior buses on the road in the U.S. and Canada. For more information, visit [www.newflyer.com/buses/xcelsior-family](http://www.newflyer.com/buses/xcelsior-family).

New Flyer has been leading innovation in mobility for 90 years, and today supports growing North American cities with sustainable buses, technology, and infrastructure. It also operates the [Vehicle Innovation Center](#), the first and only innovation lab of its kind dedicated to advancing bus and motor coach technology and providing essential workforce development through electric bus training, now available online. New Flyer is testing automated vehicle technology and remains committed to the development of technology standards that deliver safe, clean, sustainable, connected mobility options to communities.

### About NFI

Leveraging 450 years of combined experience, NFI is leading the electrification of mass mobility around the world. With zero-emission buses and coaches, infrastructure, and technology, NFI meets today’s urban demands for scalable smart mobility solutions. Together, NFI is enabling more livable cities through connected, clean, and sustainable transportation.

With 8,000 team members in ten countries, NFI is a leading global bus manufacturer of mass mobility solutions under the brands New Flyer<sup>®</sup> (heavy-duty transit buses), MCI<sup>®</sup> (motor coaches), Alexander Dennis Limited (single and double-deck buses), Plaxton (motor coaches), ARBOC<sup>®</sup> (low-floor cutaway and medium-duty buses), and NFI Parts<sup>™</sup>. NFI currently offers the widest range of sustainable drive systems available, including zero-emission electric (trolley, battery, and fuel cell), natural gas, electric hybrid, and clean diesel. In total, NFI supports its installed base of over 105,000 buses and coaches around the world. NFI common shares are traded on the Toronto Stock Exchange under the symbol NFI. News and information is available at [www.nfigroup.com](http://www.nfigroup.com), [www.newflyer.com](http://www.newflyer.com), [www.mcicoach.com](http://www.mcicoach.com), [www.arbocsv.com](http://www.arbocsv.com), [www.alexander-dennis.com](http://www.alexander-dennis.com), and [www.nfi.parts](http://www.nfi.parts).

### About New Flyer

New Flyer is North America’s heavy-duty transit bus leader and offers the most advanced product line under the Xcelsior<sup>®</sup> and Xcelsior CHARGE<sup>™</sup> brands. It also offers infrastructure development through New Flyer Infrastructure Solutions<sup>™</sup>, a service dedicated to providing safe, sustainable, and reliable charging and mobility solutions. New Flyer actively supports over 35,000 heavy-duty transit buses (New Flyer, NABI, and Orion) currently in service, of which 8,600 are powered by electric motors and battery propulsion and 1,900 are zero-emission. Further information is available at [www.newflyer.com](http://www.newflyer.com).

### Forward-Looking Statements

This press release may contain forward-looking statements relating to expected future events and financial and operating results of NFI Group that involve risks and uncertainties. Although the forward-looking statements contained in this press release are based upon what management believes to be reasonable assumptions, investors cannot be assured that actual results will be consistent with these forward-looking statements, and the differences may be material. Actual results may differ materially from management expectations as projected in such forward-looking statements for a variety of reasons, including market and general economic conditions and economic conditions of and funding availability for customers to purchase buses and to purchase parts or services, customers may not exercise options to purchase additional buses, the ability of customers to suspend or terminate contracts for convenience and the other risks and uncertainties discussed in the materials filed with the Canadian securities regulatory authorities and available on SEDAR at [www.sedar.com](http://www.sedar.com). Due to the potential impact of these factors, the NFI Group disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, unless required by applicable law.

For media inquiries, please contact:  
Lindy Norris  
P: 320.406.3386

[Lindy\\_Norris@newflyer.com](mailto:Lindy_Norris@newflyer.com)

For investor inquiries, please contact:

Stephen King

P: 204.224.6382

[Stephen.King@nfigroup.com](mailto:Stephen.King@nfigroup.com)